



The Canadian Society
of Club Managers

La Société canadienne
des directeurs de clubs



Benefits of Membership

*Be part of the only
professional club management
network in Canada.*

CSCM's Mission

The Canadian Society of Club Managers develops, promotes and supports the profession of club management.

Established in 1957, the Canadian Society of Club Managers is the national professional society for those individuals involved in the club management profession in Canada. While the majority of Society members are the general managers/chief executive officers/chief operating officers and senior staff of a variety of clubs, it also includes Assistant Managers, Controllers, Food and Beverage Managers, among others who are interested in and pursuing a career in club management.

Of our approximately 550 members, over 70% are from golf clubs and/or country clubs, 10% from city clubs, 7% from recreation and leisure clubs, and the remainder from a variety of sports, fitness, curling and other types of clubs. The majority of these clubs are private or semi-private and represent over 300 clubs across Canada.

"The Canadian Society of Club Managers provides me the ability to call any manager from any club across Canada and garner accurate and pertinent information about any aspect of club operations. It also provides fantastic ongoing educational opportunities through the regional, national and international (world conference) on club management."

Neil Rooney, CCM
Chief Operating Officer
The Glencoe Golf & Country Club

When you become a member of the CSCM, you join a group of people who actively cooperate to improve the state of knowledge and understanding she can be. People who are committed to managing their operations effectively.

In return for this commitment, CSCM offers you:

- **PROFESSIONAL DEVELOPMENT** - highly successful seminars, workshops, and conferences both nationally and regionally
- **INTERNATIONAL CERTIFICATION** - recognized internationally, The Certified Club Manager (CCM) designation evaluates the ten (10) core competencies of club management
- **AWARDS** - a variety of annual award programs which recognizes member achievements
- **COMMITTEES, ADVISORY GROUPS and TASK FORCES** - sharing your expertise through active participation on committees, advisory groups and task forces is the fastest way to sharpen your management skills and build your leadership profile in the club industry
- **PURCHASING PROGRAM** - from food and beverage to insurance, discount pricing and preferred service arrangements on the products and services members use most are available
- **PUBLICATIONS** - a subscription to Club Manager Quarterly (CMQ) magazine and to CMAA's Club Management Magazine
- **ANNUAL GM COMPENSATION REPORT** - annual survey and report on GM's salary, bonuses and benefits broken down by club type, revenue, region, and population



people who are recognized as the leading club managers in Canada – standing of what makes a professional club manager the best that he or she can be and efficiently in the best possible way.

- **POSITION POSTINGS** - a listing of career opportunities in senior club management positions, accessible to members only
- **BRANCH EVENTS** - branches hold regular meetings and professional development sessions focusing on networking and education
- **MEMBER ROSTER AND ONLINE DIRECTORY** - annual complimentary copy of our annual Member Roster and access to an online Member Directory and Directory of Clubs
- **COMMUNICATIONS** - through our website, e-newsletters and member updates and alerts we ensure a regular flow of information on current and emerging issues and developments
- **WEBSITE** - access the “members only” section on our website for up-to-date information on club management issues and developments, and to access the member programs and services
- **ONLINE RESOURCE LIBRARY** - access to the Resource Library, an excellent resource of articles, templates, links, and documents on club operations and management
- **ONLINE SUPPLIER DIRECTORY** - a comprehensive online database of suppliers of goods and services to our industry
- **AFFINITY PROGRAMS** - benefits from the Association's expanding list of affinity partners who offer special rates and services (i.e. NEBS, HRdownloads).



Membership Categories

CSCM offers nine distinct membership categories. If you are currently in a club management position, or are associated with the club management industry, you may be eligible for membership in one of these categories.

- Active
- Associate
- Colleague
- Faculty
- Honourary (Honourary Branch and Honourary Life)
- Inactive
- International
- Retired
- Student

Visit www.cscm.org under Membership for the criteria of each membership category and the membership application process.

“The Canadian Society of Club Managers provides me with educational, networking and professional development opportunities that assist me in leading my professional team to achieve excellence in club management. I have further developed my own skills as a professional through participation in the CSCM at both local and national board level. The more one participates in CSCM the more one benefits from membership.”

Agnes Stainton
General Manager
Windsor Club



**CSCM would like to thank the following
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*The National Voice of
Club Management in Canada*

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