2021 CANADIAN SENIORS

March 22-27, 2021



OVERVIEW



2021 Canadian Seniors, March 22-27

1. Objective

Curling Canada is requesting expressions of interest for the hosting of the 2021 Everest Canadian Seniors.

2. Background

Curling Canada is the national sport governing body responsible for the development, promotion and organization of curling in Canada. In cooperation with its Provincial and Territorial Member Associations across Canada, Curling Canada provides programs and services to curlers of all ages.

The primary area of administration and the most financially consuming of Curling Canada's responsibilities are championships. On an annual basis, Curling Canada sanctions and conducts 17 national curling championship events. Approximately 10,000 competitive curlers from all provinces and territories enter play at the curling club level with the hopes of becoming one of the Canadian Champions crowned annually. The Canadian Curling Championships are:

Tim Hortons Brier - Canadian Men's Championship

The Scotties Tournament of Hearts - Canadian Women's Championship

The Mixed - Canadian Mixed Championship

Everest Canadian Seniors - Canadian Senior Men's and Women's Championships

New Holland Canadian Juniors - Canadian Junior Men's and Women's Championships

Curling Club Championships

The Canadian Wheelchair Championship

USPORTS / CCAA Post-Secondary Championships

Mixed Doubles Championship

Under-18 Boy's & Girl's Championships

In addition to these Canadian Curling Championships, Curling Canada is also responsible for the following events:

Home Hardware Canada Cup

World Financial Group Continental Cup

Pioneer World Championships (when held in Canada)

Canadian Curling Pre-trials

Tim Hortons Canadian Curling Trials

OVERVIEW



3. Economic Impact & Key Benefits

The following key benefits have been associated with the event:

- Potential regional broadcast coverage for the Host Committee to leverage.
- The Host Committee retains 100% of all ticket sales revenue and local sponsorship sales.
- The rights and profits to any 50/50 draws during the course of the event are 100% retained by the Host Committee.
- 112 athletes and 15 officials.
- A legacy from the event can be established for the benefit of curling in the region.
- Volunteer development and capacity enhancement for future events.
- Economic impact, as reported by previous host cities and assessments, is \$1.0 to \$1.5 million
- Hotel rooms booked by Curling Canada (not including fans/supporters) = 550 room nights

4. History of the Canadian Seniors

In 1965, Leo Johnson of Manitoba, the 1934 Brier champion, became the first winner of the Seagram Stone, the newly-minted Canadian Senior Men's title. Along with Marno Fredericksen, Fred Smith and Cliff Wise, Johnson's victory helped solidify the concept of Seniors curling.

It wasn't until 1973 that a Senior Women's championship was added to the roster of Canadian events, and that year it was a British Columbia team, led by Ada Calles, with Ina Hansen, May Shaw, and Barbara Weir, who helped inaugurate the Senior Women's competition.

In 2000, Glasgow, Scotland, added a Seniors exhibition series to its hosting of the World Championships, and in 2002, the World Seniors Championships became an official part of the Worlds in Bismarck, North Dakota. Canada's Senior Women's Champions, skipped by Anne Dunn, won the inaugural event: the USA men (Larry Johnston) took the men's title.

5. Timelines

Please see page 9 for Timelines for the bid process

6. Bid process

Bid packages will be treated with confidentiality and as a 'closed' process, given the multitude of stakeholders and diverse interests which may be represented.

Curling Canada reserves the right not to accept any of and/or all of the bids at its sole and unfettered discretion.

While Curling Canada is seeking the best possible bid for this prestigious event, it is not obligated to accept the highest bid.

In the unlikely event that a site visit is required, Curling Canada will be responsible for all related expenses. Curling Canada reserves the right to disseminate further information to all candidates throughout the bid process.





EVENT				
Event Applicatio	n pertains to:	2021 Canadian Seniors Chan	npionship	
Dates of propose	ed event:	March 22-27, 2021		
Is the bid flexible in following year	·	ie. Would you be interested for this bid?	O Yes	O No
Have you notified	d your Curling M	1ember Association of bid?	Yes	O No
ORGANIZATION SI	UBMITTING E	BID		
Name of Applica	nt			
Contact person				
Contact phone				
Contact email				
Signature				
MAJOR COMPETIT	TIONS			
List any major compof event)	etitions hosted	in the past 5 years (no prior hos	sting does not p	oreclude awarding





HOST CITY INFORMATION

Name of Host City		
, ,	•	e host city within a one year period before n (not exclusive to Curling events).
Please include any events those which success is not c		re planning on submitting a bid including
EVENT	DATES	

In preparing their proposals, applicants should consider how best to meet Curling Canada's objectives for this event:

- · Ensure the ongoing sustainability of the event by operating a financially viable event
- · A "Best in Class" event execution that supports athlete success
- Present a world-class event that showcases our athletes and presents Canada as a global leader in the sport
- Provide a superior entertainment experience for all spectators & viewers
- · Maximize exposure of the event through the media, television, participants and spectators at the event
- Prominent promotion and exposure in local and national media
- · Leave a legacy for the Host Community



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TOTAL BID FEE\$

REVENUE GENERATION

Bid analysis by Curling Canada weighs revenue generation as 40% of the strength of any bid.

BID FEE		Minimum bid requ	uirement - \$5,0	00\$	
Bid fee is made up of the following:			ash consideratio		
		Gifts in kind - b	udget relief item:	s:	
		Туре	Value		
	Gift#1			\$	0
	Gift #2			\$	0





COST CONTROL AND ATHLETE SERVICES

Bid analysis by Curling Canada weighs Cost Controls and Athlete Services as 50% of the strength of any bid.

VENUE INFORMATION

1.	Name of venue			
2.	Address			
3.	Contact of facility rep			
4.	Telephone of facility rep			
5.	Email of facility rep			
6.	Size of main competition surface			
7.	Seating capacity of competition arena			
8.	Number of suites available for Curling Canada and World Curling Federation			
9.	Is the building equipped with dehumidifying system? Yes No			
10.	What is the strength of dehumidifying system?			
11.	Is there an air exchange system? Yes No			
12.	What is the strength of the refrigeration system?			
13.	Provide estimate of number of hours required to remove netting, glass and support posts			
14.	4. Provide a lighting level within the arena			
15.	5. Number of dressing rooms in the rink			
16.	Distance to closest hospital			
17.	Can sponsored food / beverage be brought into the arena?			
18.	Is there free or paid parking? If no free parking lots available, what is the cost?			
19.	Is there a jumbotron? Please attach technical specifications			
20.	Approximate size of the concourse? Is it available to setup sponsor booths and kiosks			
	for Curling Canada's corporate partners?			
21.	Does the arena have free public WiFi available? Yes No			
22.	What is the approx. strength and max upload and download speeds for WiFi?			





HOTEL INFORMATION

Curling Canada reserves the right to further negotiate all or parts of the following hotel offers as it sees fit.

	HOTEL 1	HOTEL 2
Name		
Address		
Contact Name		
Contact Number		
Email Address		
Hotel website		
Number and style of rooms avail		
Number of single rooms / rate		
Number of double rooms / rate		
Rates Guaranteed		
Number of complimentary suites		
List of available meeting rooms		
Will the hotel provide and meeting spaces on a complimentary basis?		
Fitness centre / pool available?		
Does the hotel have free WiFi? If WiFi is paid, what is the daily cost?		
Cost of parking?		
Space for VIP car lineup (min. 10 vehicles)		



	HOTEL 1	HOTEL 2
Does the hotel have restaurants?		
Restaurants hours of operation		
Type of menu / price range		
Is there room service		
Room service times		
Number of restaurants within 2km of hotel		

EVENT DATES ARENA CURLING RINK

Access to ice surface: March 19, 2021 at 1:00AM March 20, 2021

Setup days: March 19-21, 2021 March 20-21, 2021

Practice day: March 21, 2021 March 21, 2021

Event days: March 22-28, 2021 March 22-28, 2021

Tear down and move out: March 29, 2021 by Noon March 29, 2021 by Noon

PLEASE SUBMIT ELECTRONICALLY TO:

Danny Lamoureux Director, Championship Services danny@curling.ca 613-878-3682



TIMELINE



TIMELINES FOR EACH SEASON'S BIDDING PROCESS FOR ALL OF OUR EVENTS

DEADLINE	DELIVERABLE	NECESSARY DOCUMENTS	WHO TO PREPARE
JANUARY 1	Curling Canada provide all MA's with proposed dates (including setup and teardown if necessary) for all events to that can be bid on for 2020-2021 Season	Summary of Events to be bid upon	Curling Canada
APRIL 30	Deadline for potential host cities to provide an expression of interest	Letter of Interest (including letter of support from Venue)	Local Committee
	Curling Canada will provide Application to Host for each expression of interest within one week of obtaining an EOI from a committee	Application to Host	Curling Canada
MAY 15	Questions for Curling Canada to potential host cities		
JUNE 15	Answers to be provided by Curling Canada to potential host cities		
JUNE 30	All application packages due to Curling Canada	Complete Application Package Including: • Application to Host with attachments • Venue Terms and Agreement • Arena Advertising Waiver • Protected Sponsors Agreement • Hotel Proposal Confirmation	Local Committee
JULY 1 to AUGUST 30	Site visits scheduled (only if necessary)		Curling Canada
SEPTEMBER 30	Decisions and notifications		Curling Canada
OCTOBER 15 ONWARD	Press release announcing all Curling Canada events for 2020-2021 Season		Curling Canada

